

**Utility  
Products**

**Outside Sales**

Kurt Batten (kurtbatten@lecokc.com)  
Jason Hardesty (jasonhardesty@lecokc.com)  
Rich Rippey (richrippy@lecokc.com)  
Mike Adams (mikeadams@lecokc.com)  
Dirk Lowell (dirklowell@lecokc.com)  
Matt Barker (mattbarker@lecokc.com)

**Inside Sales**

Ben Nicely (bennicely@lecokc.com)  
Ron Madsen (ronmadsen@lecokc.com)  
Jenny Yanda (jennyanda@lecokc.com)  
Mark McCaffrey (markmccaffrey@lecokc.com)



SCADA, DMS, OMS, EMS  
Substation Automation – Controllers & RTUs  
Feeder Automation – Switch Control, DERMS  
**Territory: NE**



**Legacy Products:** Apitong Dead-end Crossarm and Braces  
Bolt-a-Band, Cluster Mounts, Equipment Mounts, Platforms,  
Primary Meter Mounts

**New Products:** Arresters, Fiberglass Dead-end/Tangent  
Crossarms, Fiberglass Guy Strains, Fiberglass Equipment  
Mounts & Conductor Supports, Polymer & Porcelain Cutouts,  
Polymer Dead-end Insulators, Hookstick Disconnect Switches  
600/900A, Regulator By-pass Switches  
**Territory: IA, KS, MO, NE, Southern IL**

AIS/GIS, Circuit Breakers 35kV-800kV, Generator Circuit  
Breakers, HVDC, SVC, Shunt & Series Caps, Power  
Transformers, Center/Double-Side/Vertical Break, Earthing,  
Knee, Pantograph & Semi-Pantograph (69-800kV) Switches,  
Instrument Transformers 69-765kV, Line-Traps & Reactors  
**Territory: KS, MO W of Hwy 63**

Power Distribution Enclosures  
Electrical Switchgear & Enclosures  
Electrical Bus Duct Systems  
Gas Insulated Transmission Systems  
Distribution Switchgear, Padmount Capacitors, Primary Metering  
**Territory: KS, MO W of Hwy 63**

Helical Transmission and Distribution Anchors Square Bar,  
Power Installed, Extreme, Rods, Extensions, Eye Nuts, Light Pole  
Foundations Steel Structure Fabrication  
Made in the USA.  
**Territory: IA, KS, MO, NE, Southern IL**

Relay and Control Panels – Rack Front Design, Dual  
Switchboards, Duplex Switchboards, Cabinets, Custom Designs  
Buildings – Control Buildings & Enclosures for Drop-in Designs  
**Territory: IA, KS, MO, NE, Southern IL**

Overhead, Padmounted, & Submersible SF6/Solid Dielectric  
Switches & Reclosers, Switch Controls, Porcelain Cable  
Terminations 5kV – 500kV  
**Territory: KS, MO W of Hwy 63**

Protection Relays for Power Generation, Transmission,  
Substation, and Distribution Systems.  
Asset Monitoring and Diagnostics for Substation Transformers,  
Distribution OH & UG Conductors.  
Digital Panel Meters  
**Territory: KS, KC Metro**

“Power Packaging” for high voltage Substations  
Transmission Lines, Distribution Lines, and URD Projects, Full  
Line High Voltage Sourcing  
**Territory: KS, MO W of Hwy 63**

Distribution - .5kVA-10MVA Pole, Padmount, and Unit Substation  
Medium Power Transformers - Up to 100MVA Base, 230kV  
Distribution Products - Step Voltage Regulators & Regulator  
Controls, Sectionalizing Enclosures, Junction Boxes  
**Territory: KS, MO, Southern IL**

Utility Lighting Fixtures – Cobra Heads, NEMA Fixtures, and  
Flood Lights – Metal Halide and HPS, LED Cobra Head, Metal  
Halide & HPS Lamps  
**Territory: KS, MO W of Hwy 63**



Fuse Links for distribution cutouts  
Types H, K, T, EF, HXO, HYO, STD, IS, IX,  
I200, DI, QI, N  
**Territory: KS, MO, Southern IL**



Electric Meters for Residential, Commercial Industrial,  
Substation & Precision Metering  
Recorders & Totalizers, Automatic Meter Reading  
**Territory: KCPL, Westar, Engineering Firms**



Meter A-base Adapters, K-base Adapters, Meter Rings,  
Service Limiters, Capacitor Control Sockets,  
Test Switch Covers, Temporary Service Adapters  
**Territory: KS, MO, NE**



Fiberglass Primary Cabinets Single/Two/Three-Phase,  
Switch Cabinets, Box Pads, Transformer Pads,  
Hill Holders, Ground Sleeves, Secondary Pedestals,  
Splice Boxes, Flat Covers, Flexi Flags, Hardware  
**Territory: KS, MO, Southern IL**



Portable Watthour Meter Testers  
Optical Pick-up, Focus Adapter, Magnetic Adapter  
Metercam Disk Sensor, Data Logging Software  
**Territory: IA, KS, MO, Southern IL**



Dry-Type Instrument Transformers CT/PT 15kV-69kV  
LV CT – Outdoor/Indoor 600V  
**Territory: KS, MO W of Hwy 63**



Bare & WP Overhead – AAC, ACSR, ACSS, AAAC  
Service Drop – Aluminum, Copper  
600V Underground UD – Aluminum, Copper  
Medium Voltage Underground – 15-35kV TRXLPE & EPR  
High Voltage Underground – 69kV and above  
Bare & WP Copper, Building Wire – Aluminum, Copper  
Aluminum Tie Wire, Flexible Cord  
**Territory: KS, MO**



LV Cable Accessories- Splices, Gel Connectors  
MV Cable Accessories – Splices, Elbows, Terminations  
HV Cable Accessories – Splices, Terminations  
Connectors – Wedge, Grounding, Shear Bolt  
Insulators – Station Post Porcelain and Polymer  
Substation Bus Connectors  
Station Surge Arresters – Porcelain and Polymer  
Wildlife and Asset Protection  
ALR – Street Lighting Controls and Timers  
**KS, MO W of Hwy 65**



Metering Field Test Equipment, Shop Test Benches,  
Prewired Meter Sockets, Test Switches & Accessories,  
Demand Seals  
**Territory: IA, KS, MO, NE, OK**



Compliant Graphics for Utility Systems  
Complete Line of Distribution OH & UG, Generation  
Lighting, Metering, Substation, Transmission  
Consultation Services for Graphics Compliance  
**Territory: KS, MO, Southern IL**



**Distribution** - Steel, Spun Concrete, & Hybrid Poles  
**Substation** - Tapered Tubular Supports, Dead-end  
Structures, Masts.

**Transmission** - Steel, Spun Concrete, Hybrid Pole  
**Territory: KS, MO, Southern IL**